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ROBERT WAYMAN

39-09 214th Place

Bayside, L. I., N. Y.

Wholesale Prices - 1939-1940

EFFECTIVE JULY 15, 1939 TO JULY 15, 1940

SEE RETAIL DESCRIPTIVE CATALOGUE

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1825 N. Capitol St.,
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ROBERT WAYMAN

BAYSIDE, LONG ISLAND

NEW YORK

HEADQUARTERS FOR THE WORLD'S FINEST IRISES

(This cancels all previous quotations)

No less than 3 will be sold at the dozen rate. No less than 25 will be sold at the 100 rate.

The prices per dozen or per hundred apply only provided the dozen or 100 plants are of one variety and shipped in one order and not split up among two or more orders.

No order accepted for less than \$2.00 net.

Transportation is to be paid by the purchaser.

Terms: Net cash.

Where only one price is given, that is the price for any quantity.

Where a price for 12 is given, but no 100 price, the 12 price is the lowest price for 12 or more.

Wholesale prices are regulated by the quantity of each variety available. On varieties of which stock is plentiful, I am able to make a low wholesale quantity price. Where stock is rare, the wholesale price reflects that fact.

ALL BEARDED IRIS (excepting a few high priced varieties of which only a few plants are available) will be shipped from my new farms in the famous Yakima Valley in the state of Washington, one of the most fertile valleys in the world, where I have found that I can grow **the finest Iris in the world**.

YOU'LL BE AMAZED AT THE SUPERB PLANTS THAT I WILL SHIP YOU.

OTHER IRIS, such as Japanese, Siberian and all Beardless types, will be shipped from Bayside, Long Island. In these groups, none finer can be grown than those I grow here in Bayside, for Long Island soil is the most fertile in the East and especially suited to growing these types of Iris.

SHIPPING PERIOD

Tall Bearded Iris—July 15th to November

Autumn Flowering Iris—July 15th to November.

Miniature Bearded Iris—June 1st to November

Crested Iris—June to September

Minature Beardless Iris—April and early May and August, September, October.

Bulbous and Tuberous Rooted Iris—September, October, November.

Pogocyclus Hybrids—July, August, September

Regelia-Cyclus Hybrids—July, August, September

Oncocyclus Iris—September, October

Regelia Iris—September, October

Siberian Iris—April and early May and Aug., Sept., Oct., Nov.

Louisiana Beardless Species—April and early May and Aug., Sept., Oct., Nov.

Other American Beardless Species—April and early May and Aug., Sept., Oct., Nov.

European and Asiatic Beardless Species—April and early May and Aug., Sept., Oct., Nov.

Beardless Hybrids—April and early May and Aug., Sept., Oct., Nov.

Japanese Iris—April and early May and Aug., Sept., Oct., Nov.

Spurias—April and early May and Aug., Sept., Oct., Nov.

Peonies—September, October, November.

TALL BEARDED IRIS

Color Classification

See descriptions in my retail catalogue, which contains more than 50 subjects illustrated in color. Send for your copy if you are interested and have not yet received it.

For the benefit of those who wish to pick out Iris of certain Colors, I am giving a color classification of the Tall Bearded Iris. This will prove to be of considerable help, as it will only be necessary to look up the descriptions of the varieties in the color group you are especially interested in, selecting thoes that suit your purpose as to height, price, etc.

Light Blue—Ammon, Aquarelle, Ariel, Ballerine, Blue Monarch, Blue Triumph, Gleam, Gloriole, Lady Phyllis, Leonato, Mary Barnett, Pale Moonlight, Peacemaker, Shining Waters, Souv. de Loetitia Michaud, Summer Cloud, Violet Crown.

Medium Blue—Baldwin, Blue Gem, Blue June, Buechley's Giant, El Capitan, Giant Baldwin, Indigo Bunting, Lochinvar, Blue Hill, Paulette.

Deep Blue—Blue Peter, Blue Velvet, Brahmin, Brunhilde, Cyrus the Great, Dariel, Hypatia, Blue Gown, Meldoric, Mephisto, Missouri, Mussolini, Naronda, Seirre Blue.

Distinctive Blue Bi-Colors with Light Blue Standards and Contrasting Deep Blue Falls—Aristo, Blue Banner, Grace Wayman, Mabel Taft, Maisie Lowe, Mme. Maurice Lassailly, Simonne Vaissiere, St. Louis.

Black or Near Black—Blackamoor, Black Beauty, Black Wings, Modoc, Oregon Giant, Souv. de F. Denis, The Black Douglas, Thuratus, Winneshiek.

Deep Blue Purple—Dominion, Douglas, Grandiosa, Guyasuta, Jolly Roger, Kochinette, Louis Bel, Mount Royal, Mourning Cloak, Pansy Boy, Valor, Wonder Child.

Deep Red-Purple and Violet Tones—Alice Horsfall, Andante, Beltane, Carfax, Dark Horse, Favori, Majestic, M. A. Porter, Maureen, Midwest Pride, Ministre Fernand David, Monterey, Motif, My Maryland, Purple Giant, Refulgence, Rosemont, Sumac, Suzanne Woolfry.

Red Tones—Burning Bronze, Charlotte Millet, Christobel, Cinnabar, Coralie, Dark Knight, Dauntless, Directeur Pinelle, Don Juan, Erebian, Ethel Peckham, Evelyn Benson, Evening Splendour, Hernani, Indian Chief, Joycette, King Tut, Light-house, Maluska, Marco Polo, Monadnock, Numa Roumestan, Prof. S. B. Mitchell, Rebellion, Red Dominion, Red Douglas, Red Flare, Red Radiance, Red Robe, Red Sails, Red Velvet, Rhodes, Rob Roy, Sir Launcelot, Trains End, Ukiah, Voltigeur, Waconda, War Eagle.

Red-Toned Bi-Colors, in which the falls of a brilliant red tone are the predominating color, but which have bronze, or tan or old gold or other colored standards.—Al-lu-we, Berkeley Bronze, Blenheim, Brasier, Bronze Beacon, Carnelian, Cheerio, Cupavo, E. B. Williamson, Gift, Golden Helmet, Hermitage, Jeb Stuart, Junaluska, Legend, Lord Lambourne, Magnifica, Nene, Neon, Nordic, Spokane.

Pink Tones (Light, Medium and Deep Pink)—Aphrodite, Aubenal, Ballet Girl, Berkeley Ace, China Maid, Constance Meyer, Day Dream, Dogrose, Edgewood, Eloise Lapham, Eros, Ethelwyn Dunbar, Fascination, Fragonard, Frieda Mohr, Frivolite, Imperial Blush, Kate Izzard, Magenta, Miss. California, Mme. Pompadour, Morocco Rose, Mrs. Marion Cran, Pink Butterfly, Pink Lotus, Pink Opal, Pink Satin, Rheingauperle, Rose of Cuba, Solferino, Thais.

Brown, Copper, Tan, Old Gold, Buff and Bronze Tones—Bronze Champion, Bronzino, Brown Betty, Byzantium, Copper Lustre, Euphony, Far West, Gilead, Jean Cayeux, King Midas, Monal, Nurmahal, Pongee, Sea Dawn, Summer Tan, Tint O Tan, Tuscany Gold.

Light Blends, in which several colors are blended together to make light pastel blends—Allure, Anne Marie Cayeux, Asia, At Dawning, Aubade, Banneret, Beotie, Candlelight, Chloris, Genevieve Serouge, Hollywood, K. V. Ayres, Lily Pons, Ningall, Noweta, Orient Pearl, Queen Anne, Rhadi, Shot Silk, Shrine of Gold, Spring Maid, Theme, Vishnu, Zaharoon.

Medium Blends—Amenti, Clara Noyes, Coronet, Crown Jewel, Desert, Dolly Madison, Equipoise, Evolution, Golden Flare, Khama, Marquita, President Pilkington, Mary Elizabeth, Mary Geddes, Mary Gibson, Mary Senni, Rameses, Setting Sun Super Geddes, Talisman.

Rich Deep Blends, dark rich colors that remind one of the rich colorings in fine Persian rugs—Ambassadeur, Betelgeuse, Bruno, Chamita, China Boy, Depute Nomblot, Egypt, Grace Sturtevant, Klamath, Moa, Mrs Valery West, Persia, Melchior, Morgane, Old Ironsides, Shirvan, Sir Michael, Sir Michael, Jr. Tapestry, Vert Gallant, Zuni.

White—Several whites should always be included. They are indispensable with the darker colors for garden effect—Columbine, Cosette, Crystal Beauty, Easter Morn, Gudrun, Madeline Brun, Marie Poole, Mrs. Robert Emmett, Micheline Charriere, Moonlight, Mount Cloud, Mountain Snow, Mount Washington, Purissima, Selene, Shasta, Silver Chimes, Silver Jubilee, Sitka, Snowdrift, Snow King, Snow Plume, Venus de Milo, Wamblynska, White and Gold.

Cream and Ivory Tones—Bermuda, Moon, Eothen, Ivory Coast, Kalinga, Lagos, Nanook, Nativdad, Sunglow, Sweet Alibi, Vestal Flame.

White Bi-Colors—In which the Standards or upper petals are white, or near white, and the falls in some rich color—Cantabile, Dorothy Dietz, Mildred Presby, Rheintochter, Shah Jehan, Wabash.

"Plictas"—In which the ground color is white, or peach or soft yellow, peppered or feather-stitched with another color—Anndelia, Ariane, Blue Chintz, Castor, Claribel, Cydalise, Electra, Fedalma, Franklin B. Mead, King Karl, Liberty Bell, Los Angeles, Maid of Astalot, Merry Widow, Mourning Dove, Mme. Louis Areau, Orloff, Seduction, Siegfried, True Delight, Wasatch.

Yellows, like whites, are needed in every collection, to bring

out the colors of other varieties by planting them for contrast.
Soft Yellow—Desert Gold, Drap D'Or, Feste, Goldilocks, Helios, Lady Paramount, Pearl Lustre, Phebus, Moon Magic, Starlight, Ta-wa, Yellow Pearl.

Medium Yellow—Alice Harding, Ambera, Daffodil, Eclador, G. P. Baker, Happy Days, Lucretia Bori, Oregon Sunshine, Padishah, Porrima, Sunlight, Treasure Island, W. R. Dykes.

Deep Yellow—Alta California, California Gold, Chosen, Coronation, Crysoro, Golden Bear, Golden Bow, Golden Hind, Jasmania, Jelloway, Lucre, Marvelous, May Sun, Nymph, Pluie D'Or, Sunburst, Sungold.

Orange—Naranja stands alone in this group.

Yellow Blends—In which yellow predominates, but with some soft flush or blending of other colors—Camelliard, Eclat, Henri Riviere, Largo, Mrs. G. G. Whitelegg, Magali, Sunol, Suntan.

"Variegatas" or Yellow Bi-Colors, in which the standards or upper petals are yellow or gold and the falls are of contrasting color—Aurex, Beau Sabreur, Boulderado, Cadetou, Claude Areau, Crown Prince, Gaucho, Golden Light, Good Cheer, Jinny Sue, Khorasan, King Juba, Lodestar, President Lebrun, Serenite, Tiger-Tiger.

TALL BEARDED IRIS

RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
1.00	Alice Harding .....	.70	.60	.50
.15	Alice Horsfall .....	.10	.08	.05
.20	Allure .....	.15	.12	.10
.20	Al-lu-we .....	.15	.12	.10
.30	Alta California .....	.20	.17	.15
.10	Ambassadeur .....	.07	.05	.04
.20	Ambera .....	.15	.12	.10
2.50	Amenti	1.75	1.50	
.25	Ammon .....	.18	.15	.12
.20	Andante .....	.15	.12	.10
.10	Anndelia .....	.07	.05	.04
.25	Anne Marie Cayeux .....	.18	.15	.12
.15	Aphrodite .....	.10	.08	.05
.20	Aquarelle .....	.15	.12	.10
10.00	Ariane	8.00	7.00	
.15	Ariel .....	.10	.08	.05
1.50	Aristo	1.00	.85	.75
.15	Asia .....	.10	.08	.05
3.00	At Dawning	2.00	1.75	
.25	Aubade .....	.18	.15	.12
10.00	Aubanel	8.00		
.15	Aurex .....	.10	.08	.05
.20	Baldwin .....	.15	.12	.10
.15	Ballerine .....	.10	.08	.05
2.50	Ballet Girl	1.75		
10.00	Banneret	9.00		
.15	Beau Sabreur .....	.10	.08	.05
.35	Beltane .....	.25	.20	.18
1.00	Beotie .....	.70	.60	.50
2.50	Berkeley Ace	1.75		
1.50	Berkeley Bronze	1.00		
12.00	Bermuda Moon	10.00		
10.00	Betelgeuse	8.00		
.20	Blackamoor .....	.15	.12	.10
1.00	Black Beauty .....	.70	.60	.50

RETAIL PRICE			WHOLESALE PRICES		
			1	12	100
.35	Black Wings		.25	.20	.18
15.00	Blenheim		12.75		
.15	Blue Banner		.10	.08	.05
1.00	Blue Chintz		.70		
1.00	Blue Gem		.70	.60	.50
.35	Blue Gown		.25	.20	.18
.25	Blue Hill		.18	.15	.12
1.25	Blue June		.90	.80	.65
.35	Blue Monarch		.25	.20	.18
3.00	Blue Peter		2.00		
1.50	Blue Triumph		1.00	.85	.75
.20	Blue Velvet		.15	.12	.10
3.00	Boulderado		2.00	1.75	1.50
5.00	Brahmin		3.50	3.00	
1.50	Brasier		1.00	.85	.75
.30	Bronze Beacon		.20	.18	.15
2.50	Bronze Champion		1.75	1.40	1.25
7.50	Bronzino		6.00	5.50	
1.50	Brown Betty		1.00	.85	.75
2.50	Brunhilde		1.75	1.40	
.15	Bruno		.10	.08	.05
.35	Buechley's Giant		.25	.20	.18
1.50	Burning Bronze		1.00	.85	.75
2.00	Byzantium		1.50		
10.00	Cadetou		8.00	7.00	
2.00	California Gold		1.40	1.20	1.00
.15	Camelliard		.10	.08	.05
.10	Candlelight		.07	.05	.04
.20	Cantabile		.15	.12	.10
.35	Carfax		.25	.20	.18
.35	Carnelian		.25	.20	.18
.25	Castor		.18	.15	.12
1.50	Chamita		1.00	.85	.75
15.00	Charlotte Millet		12.75	12.00	
2.00	Cheorio		1.40		
3.50	China Boy		2.75		
7.50	China Maid		6.00	5.50	
6.00	Chloris		4.50	4.00	
20.00	Chosen		17.50		
10.00	Christobel		8.00	7.00	
.20	Cinnabar		.15	.12	.10
.20	Clara Noyes		.15	.12	.10
5.00	Claribel		3.50		
.20	Claude Areau		.15	.12	.10
.25	Columbine		.18	.15	.12
1.00	Constance Meyer		.70	.60	.50
4.00	Copper Lustre		3.00	2.75	2.50
1.50	Coralie		1.00	.85	.75
.10	Coronation		.07	.05	.04
20.00	Coronet		17.50		
.25	Cosette		.18	.15	.12
.35	Crown Jewel		.25	.20	.18
.30	Crown Prince		.20	.18	.15
.10	Crysoro		.07	.05	.04
1.00	Crystal Beauty		.70	.60	.50
.50	Cupavo		.35	.30	.25
.20	Cydalise		.15	.12	.10
.50	Cyrus the Great		.35	.30	.25
.25	Daffodil		.18	.15	.12
.75	Dariel		.50	.45	.40

RETAIL PRICE			WHOLESALE	PRICES	
			1	12	100
2.00	Dark Horse	.....	1.50	1.25	
1.75	Dark Knight	.....	1.25	1.00	
.35	Dauntless	.....	.25	.20	.18
.10	Day Dream	.....	.07	.05	.04
.35	Depute Nomblot	.....	.25	.20	.18
2.00	Deseret	.....	1.50	1.25	
.20	Desert Gold	.....	.15	.12	.10
1.75	Directeur Pinelle	.....	1.25	1.00	.85
.25	Dogrose	.....	.18	.15	.12
.15	Dolly Madison	.....	.10	.08	.05
.20	Dominion	.....	.15	.12	.10
.20	Don Juan	.....	.15	.12	.10
.50	Dorothy Dietz	.....	.35	.30	.25
.50	Douglas	.....	.35		
10.00	Drap D'Or	.....	8.00	7.00	
.50	Easter Morn	.....	.35	.30	.25
14.00	E. B. Williamson	.....	12.00	11.00	
1.50	Eclador	.....	1.00	.85	
.50	Eclat	.....	.35	.30	.25
.25	Edgewood	.....	.18	.15	.12
.15	Egypt	.....	.10	.08	.05
1.00	Electra	.....	.70	.60	.50
.20	El Capitan	.....	.15	.12	.10
.20	Eloise Lapham	.....	.15	.12	.10
.20	Eothen	.....	.15	.12	.10
.50	Equipoise	.....	.35	.30	.25
.20	Erebian	.....	.15	.12	.10
.75	Eros	.....	.50	.45	.40
1.00	Ethel Peckham	.....	.70	.60	.50
.35	Ethelwyn Dunbar	.....	.25	.20	
.10	Euphony	.....	.07	.05	.04
.20	Evelyn Benson	.....	.15	.12	.10
.50	Evening Splendour	.....	.35	.30	.25
.20	Evolution	.....	.15	.12	.10
5.00	Far West	.....	3.50	3.25	
.20	Fascination	.....	.15	.12	.10
.35	Favori	.....	.25	.20	.18
.35	Fedalma	.....	.25	.20	.18
.50	Feste	.....	.35	.30	.25
.15	Fragonard	.....	.10	.08	.05
7.50	Franklin B. Mead	.....	6.00	5.50	
.20	Frieda Mohr	.....	.15	.12	.10
.20	Frivolite	.....	.15	.12	.10
.20	Frozen Foam	.....	.15	.12	.10
.75	Gaucho	.....	.50	.45	.40
.75	Genevieve Serouge	.....	.50	.45	.40
.35	Giant Baldwin	.....	.25	.20	.18
1.50	Gift	.....	1.00		
.25	Gilead	.....	.18	.15	.12
.15	Gleam	.....	.10	.08	.05
2.50	Gloriole	.....	1.75	1.40	1.25
.35	Golden Bow	.....	.25	.20	.18
.25	Golden Flare	.....	.18	.15	.12
2.00	Golden Helmet	.....	1.40	1.20	
5.00	Golden Hind	.....	3.50	3.25	3.00
.75	Golden Light	.....	.50	.45	.40
.20	Goldilocks	.....	.15	.12	.10
3.50	Good Cheer	.....	2.50		
.20	G. P. Baker	.....	.15	.12	.10
.20	Grace Sturtevant	.....	.15	.12	.10

RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
.20	Grace Wayman .....	.15	.12	.10
.10	Grandiosa .....	.07	.05	.04
1.00	Gudrun .....	.70	.60	.50
.35	Guyasuta .....	.25	.20	.15
1.75	Happy Days	1.25	1.00	.85
.20	Helios .....	.15	.12	.10
.15	Henri Riviere .....	.10	.08	.05
.25	Hermitage .....	.18	.15	.12
.20	Hernani .....	.15	.12	.10
.35	Hollywood .....	.25	.20	.18
.35	Hypatia .....	.25	.20	.18
.75	Imperial Blush .....	.50	.45	.40
.10	Indian Chief .....	.07	.05	.04
.75	Indigo Bunting .....	.50	.45	.40
.35	Ivory Coast .....	.25	.20	.18
12.50	Jasmania	10.00	9.00	
1.25	Jean Cayeux .....	.90	.80	.65
1.75	Jeb Stuart	1.25	1.00	.85
7.50	Jelloway	6.00	5.00	
.75	Jinny Sue .....	.50	.45	.40
.50	Jolly Roger .....	.35	.30	.25
.50	Joycette .....	.35	.30	.25
2.50	Junaluska	1.75	1.40	1.25
1.25	Kalinga .....	.90	.80	.65
5.00	Kate Izzard	3.50	3.25	3.00
1.00	Khama .....	.70	.60	.50
5.00	Khorasan	3.50	3.00	
.20	King Juba .....	.15	.12	.10
.20	King Karl .....	.15	.12	.10
.20	King Midas .....	.15	.12	.10
.10	King Tut .....	.07	.05	.04
.15	Klamath .....	.10	.08	.05
.25	Kochinette .....	.18	.15	.12
1.50	K. V. Ayres	1.00	.90	.85
2.00	Lady Paramount	1.40	1.20	1.20
.35	Lady Phyllis .....	.25	.20	.18
15.00	Lagos	12.00	10.00	
.20	Largo .....	.15	.12	.10
.25	Legend .....	.18	.15	.12
.15	Leonato .....	.10	.08	.05
.20	Liberty Bell .....	.15	.12	.10
6.00	Lighthouse	4.50	4.00	
3.50	Lily Pons	2.50	2.25	
.20	Lochinvar .....	.15	.12	.10
.15	Lodestar .....	.10	.08	.05
.15	Lord Lambourne .....	.10	.08	
.20	Los Angeles .....	.15	.12	.10
.20	Louis Bel .....	.15	.12	.10
3.00	Lucre	2.00	1.75	1.50
5.00	Lucretia Bori	3.50	.3.25	
.75	Mabel Taft .....	.50	.45	.40
.20	Madeleine Brun .....	.15	.12	.10
.20	Magali .....	.15	.12	.10
.20	Magenta .....	.15	.12	.10
.15	Magnifica .....	.10	.08	.05
5.00	Maid of Astalot	3.50	3.25	
.25	Maisie Lowe .....	.18	.15	.12
.15	Majestic .....	.10	.08	.05
.2.00	Maluska	1.40	1.20	1.00
.20	M. A. Porter .....	.15	.12	.10

RETAIL PRICE			WHOLESALE		PRICES
			1	12	100
4.00	Marco Polo	.....	3.00	2.50	
.20	Marie Poole	.....	.15	.12	.10
1.50	Marquita	.....	1.00	.85	.75
4.00	Marvelous	.....	3.00	2.75	2.50
.15	Mary Barnett	.....	.10	.08	.05
.20	Mary Elizabeth	.....	.15	.12	.10
.50	Mary Geddes	.....	.35	.30	.25
.20	Mary Gibson	.....	.15	.12	.10
.20	Mary Senni	.....	.15	.12	.10
.20	Maureen	.....	.15	.12	.10
10.00	May Sun	.....	8.00	7.00	
.20	Melchoir	.....	.15	.12	.10
.50	Meldoric	.....	.35	.30	.25
.50	Mephisto	.....	.35	.30	.25
.50	Merry Widow	.....	.35	.30	.25
.20	Micheline Charriere	.....	.15	.12	.10
.25	Midwest Pride	.....	.18	.15	.12
.35	Ministre Fernand David	...	.25	.20	.18
12.00	Miss California	.....	10.00		
.20	Mildred Presby	.....	.15	.12	.10
3.50	Missouri	.....	2.50	2.25	2.00
5.00	Mme. Louis Areau	.....	3.50	3.25	3.00
10.00	Mme. Maurice Lassailly	...	8.00	7.00	
.50	Mme. Pompadour	.....	.35	.30	.25
.25	Moa	.....	.18	.15	.12
.15	Modoc	.....	.10	.08	.05
12.00	Monadnock	.....	10.00	9.00	
5.00	Monal	.....	3.50	3.25	3.00
.10	Monterey	.....	.07	.05	.04
.20	Moonlight	.....	.15	.12	.10
.20	Moon Magic	.....	.15	.12	.10
5.00	Morgane	.....	3.50	3.00	
12.00	Morocco Rose	.....	10.00		
.20	Motif	.....	.15	.12	.10
15.00	Mountain Snow	.....	12.50		
3.50	Mount Cloud	.....	2.50	2.00	
.15	Mount Royal	.....	.10	.08	.05
15.00	Mount Washington	.....	12.00		
.20	Mourning Cloak	.....	.15	.12	.10
.25	Mourning Dove	.....	.18	.15	.12
.20	Mrs. G. G. Whitelegg	...	.15	.12	.10
.15	Mrs. Marion Cran	.....	.10	.08	.05
.15	Mrs. Robert Emmett	....	.10	.08	.05
.20	Mrs. Valery West	.....	.15	.12	.10
5.00	Mussolini	.....	3.50		
.15	My Maryland	.....	.10	.08	.05
.20	Nanook	.....	.15	.12	.10
5.00	Naranja	.....	3.50	3.00	2.50
1.50	Naronda	.....	1.00		
1.00	Natividad	.....	.70	.60	.50
.35	Nene	.....	.25	.20	.18
1.50	Neon	.....	1.00	.85	.75
.20	Ningall	.....	.15	.12	.10
.50	Nordic	.....	.35	.30	.25
.75	No-We-Ta	.....	.50	.45	.40
.20	Numa Roumestan	.....	.15	.12	.10
.25	Nurmahal	.....	.18	.15	.12
.10	Nymph	.....	.07	.05	.04
3.50	Old Ironsides	.....	2.50	2.00	
.20	Oregon Giant	.....	.15	.12	.10

RETAIL PRICE		WHOLESALE 1	PRICES 12	100
20.00	Oregon Sunshine	15.00		
20.00	Orloff	15.00		
.25	Orient Pearl .....	.18	.15	.12
5.00	Padishah	3.50	3.25	3.00
.50	Pale Moonlight .....	.35	.30	.25
.20	Pansy Boy .....	.15	.12	.10
.25	Paulette .....	.18	.15	.12
.50	Peacemaker .....	.35	.30	.25
10.00	Pearl Lustre	8.00	7.00	
.20	Persia .....	.15	.12	.10
.20	Phebus .....	.15	.12	.10
2.50	Pink Butterfly	1.75	1.25	
.20	Pink Lotus .....	.15	.12	.10
.20	Pink Opal .....	.15	.12	.10
.20	Pink Satin .....	.15	.12	.10
20.	Pluie D'Or .....	.15	.12	.07
.20	Pongee .....	.15	.12	.10
5.00	Porrima	3.50	3.25	3.00
2.00	President Lebrun	1.40	1.20	1.00
.20	President Pilkington .....	.15	.12	.10
1.75	Prof. S. B. Mitchell	1.25	1.00	.85
.20	Purissima .....	.15	.12	.10
.75	Purple Giant .....	.50	.45	.40
.20	Queen Anne .....	.15	.12	.10
.20	Rameses .....	.15	.12	.10
6.00	Rebellion	4.50	4.00	
.30	Red Dominion .....	.20	.18	.15
.35	Red Flare .....	.25	.20	.18
.50	Red Radiance .....	.35	.30	.25
.35	Red Robe .....	.25	.20	.18
12.00	Red Sails	10.00		
.35	Red Velvet .....	.25	.20	.18
.15	Refulgence .....	.10	.08	.05
.25	Rhadi .....	.18	.15	.12
.15	Rheingauperle .....	.10	.08	.05
.25	Rheintochter .....	.18	.15	.12
.15	Rhodes .....	.10	.08	.05
20	Rob Roy .....	.15	.12	.10
.20	Romance .....	.15	.12	.10
.20	Romola .....	.15	.12	.10
.20	Ronda .....	.15	.12	.10
.20	Rose Ash .....	.15	.12	.10
.20	Rose Dominion .....	.15	.12	.10
.15	Rose Marie .....	.10	.08	.05
1.00	Rosemont .....	.70	.60	.50
.35	Rose of Cuba .....	.25	.20	.15
.20	Rose Petal .....	.15	.12	.10
5.00	Rosy Wings	3.50	3.00	
.35	Royal Beauty .....	.25	.20	.18
1.00	Royal Salute .....	.70	.60	
.40	Rubeo .....	.30	.25	.20
.20	Sachem .....	.15	.12	.10
.20	Sacramento .....	.15	.12	.10
5.00	Sahara	3.50	3.00	
1.00	St. Louis .....	.70	.60	.50
.10	Sandakan .....	.07	.05	.04
.25	San Diego .....	.18	.15	.12
.20	San Francisco .....	.15	.12	.10
.15	Santa Barbara .....	.10	.08	.05
.20	Santa Clara .....	.15	.12	.10

RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
.25	Sea Dawn .....	.18	.15	.12
2.00	Seduction	1.40	1.20	1.00
.10	Selene .....	.07	.05	.04
.20	Senlac .....	.15	.12	.10
.20	Sensation .....	.15	.12	.10
.25	September Dawn .....	.18	.15	.10
.15	Serenade .....	.10	.08	.05
1.00	Serenite .....	.70	.60	.50
7.00	Setting Sun	5.00	4.00	
.35	Shah Jehan .....	.25	.20	.18
.15	Shasta .....	.10	.08	.05
.75	Shining Waters .....	.50	.45	.40
.50	Shirvan .....	.35	.30	.25
.20	Shot Silk .....	.15	.12	.10
.35	Shrine of Gold .....	.25	.20	.18
20.00	Siegfried	15.00	13.50	
1.00	Sierre Blue .....	.70	.60	.50
10.00	Silver Chimes	7.50	6.00	
.20	Simonne Vassiere .....	.15	.12	.10
3.50	Sir Launcelot	2.50	2.00	1.50
.50	Seedling No. 1 .....	.35	.30	.25
.20	Sir Michael .....	.15	.12	.10
.20	Sir Michael Jr. .....	.15	.12	.10
.50	Sitka .....	.35	.30	.25
.50	Snowdrift .....	.35	.30	.25
7.00	Snow King	6.00		
10.00	Snow Plume	7.50		
.20	Solferino .....	.15	.12	.07
10.00	Souv. De F. Denis	7.50		
.20	Souv. De Loetitia Michaud .....	.15	.12	.10
2.00	Spokane	1.40	1.20	1.00
.20	Spring Maid .....	.15	.12	.10
.20	Starlight .....	.15	.12	.10
.15	Sumac .....	.10	.08	.05
1.50	Summer Tan	1.00	.85	.75
.25	Summer Cloud .....	.18	.15	.12
3.50	Sunburst	2.50		
7.00	Sungold	5.50	5.00	
.20	Sunglow .....	.15	.12	.10
.35	Sunlight .....	.25	.20	.18
1.00	Sunol .....	.70	.60	.50
1.50	Suntan	1.00	.85	.75
10.00	Super Geddes	7.50		
.20	Suzanne Woolfry .....	.15	.12	.10
1.50	Sweet Alibi	1.00	.85	.75
.20	Talisman .....	.15	.12	.07
.20	Tapestry .....	.15	.12	.07
.35	Ta-Wa .....	.25	.20	.18
.20	Thais .....	.15	.12	.07
1.50	The Black Douglas	1.00	.85	.75
.50	Theme .....	.35	.30	.25
15.00	The Red Douglas	12.00	10.00	
.20	Thuratus .....	.15	.12	.10
.25	Tiger Tiger .....	.18	.15	.12
1.00	Tint-O-Tan .....	.70	.60	.50
.50	Trail's End .....	.35	.30	.20
6.00	Treasure Island	4.50	4.00	
.20	True Delight .....	.15	.12	.10
.25	Tuscany Gold .....	.18	.15	.12
1.00	Ukiah .....	.70	.60	.50

RETAIL PRICE			WHOLESALE	PRICES	
			1	12	100
.20	Valor	.....	.15	.12	.07
.25	Venus De Milo	.....	.18	.15	.12
.30	Vert Gallant	.....	.20	.18	.15
.25	Vestal Flame	.....	.18	.15	.12
.30	Violet Crown	.....	.20	.18	.15
.20	Vishnu	.....	.15	.12	.10
1.50	Voltigeur	.....	1.00	.85	.75
5.00	Wabash	.....	4.00		
.20	Waconda	.....	.15	.12	.10
.20	Wambliska	.....	.15	.12	.10
.75	War Eagle	.....	.50	.40	.30
2.00	Wasatch	.....	1.40	1.20	1.00
.15	White and Gold	.....	.10	.08	.05
.35	Winnieshiiek	.....	.25	.20	.18
1.00	Wonder Child	.....	.70	.60	.50
.50	W. R. Dykes	.....	.35	.30	.25
.20	Yellow Pearl	.....	.15	.12	.10
.25	Zaharoon	.....	.18	.15	.12
.15	Zuni	.....	.10	.08	.05

AUTUMN FLOWERING IRIS

.35	Autumn Dawn	.....	.25	.20	.18
.50	Autumn Elf	.....	.35	.30	.25
1.50	Autumn Frost	.....	1.00	.85	.75
.25	Autumn Gleam	.....	.18	.15	.10
.10	Autumn King	.....	.07	.05	.04
1.00	Autumn Haze	.....	.70	.60	.50
.25	Autumn King, Jr.	.....	.18	.15	.10
.25	Autumn Queen	.....	.18	.15	.10
.75	Black Magic	.....	.50	.45	.40
.20	Dorcas Hutcheson	.....	.15	.12	.07
.20	Eleanor Roosevelt	.....	.15	.12	.10
.25	Frost Queen	.....	.18	.15	.10
.35	Golden Harvest	.....	.25	.20	.18
.25	Jean Siret	.....	.18	.15	.12
.20	Laura Hutcheson	.....	.15	.10	.07
.35	Lieut. Chavagnac	.....	.25	.20	.18
.25	Olive White	.....	.18	.15	.12
.10	Peggy Babbington	.....	.07	.05	.04
.75	Sangreal	.....	.50	.45	.40
.35	September Morn	.....	.25	.20	.18
.15	September Skies	.....	.10	.08	.05
.20	Sound Money	.....	.15	.12	.10
.75	Southland	.....	.50	.40	.30
.35	Ultra	.....	.25	.20	.18
.25	White Autumn King	.....	.18	.15	.10

MINIATURE BEARDED IRIS

.15	Alba	.....	.10	.08	.05
.15	Atroviolacea	.....	.10	.08	.05
.15	Betsy Presby	.....	.10	.08	.05
.25	Black Midget	.....	.18	.15	.12
.15	Bride	.....	.10	.08	.04
.15	Coerulea	.....	.10	.08	.05
.15	Curiosity	.....	.10	.08	.05
.15	Cyanea	.....	.10	.08	.05
.25	Dr Crenshaw	.....	.18	.15	.12
.20	Dr. Mann	.....	.15	.10	.07
.20	Dr. Potter	.....	.15	.10	.07

RETAIL PRICE		WHOLESALE	PRICES	
		1	12	100
.20	Fairy .....	.15	.10	.05
.20	Fauntleroy .....	.15	.10	.07
.20	Glee .....	.15	.10	.07
.20	Golden .....	.15	.10	.07
.20	Marocain .....	.15	.12	.10
.20	Mogador .....	.15	.12	.10
.20	Negus .....	.15	.12	.10
.25	Nono .....	.18	.15	.12
.15	Orange Queen .....	.10	.08	.05
.20	Papoose .....	.15	.10	.07
.10	Reichenbachii .....	.07	.05	.04
.20	Rose Mist .....	.15	.12	.10
.15	Schnecuppe .....	.10	.08	.05
.20.	Statellae .....	.15	.12	.10
.35	Tampa .....	.25	.20	.18

MINIATURE BEARDLESS IRIS

1.50	Gormani	1.00	.85	.75
.20	Graminea .....	.15	.10	.07
1.50	Innominati	1.00	.85	.75
2.00	Minuta	1.50	1.25	
.20	Tricuspis .....	.15	.10	.07
.20	Verna .....	.15	.10	.07

CRESTED IRIS

.20	Cristata .....	.15	.10	.07
.50	Cristata Alba .....	.40		
.35	Gracilipes .....	.25	.20	.15
2.50	Gracilipes Alba	1.75	1.50	
.75	Japonica .....	.50	.40	.30
.35	Lacustris .....	.25	.20	.15
.50	Milesii .....	.35	.30	.25
1.00	Oliver Twist .....	.70	.60	.50
.35	Paltec .....	.25	.20	.15
.15	Tectorum .....	.10	.08	.05
.75	Tectorum Album .....	.50	.45	.40

POGOCYCLUS HYBRIDS

.35	Congres .....	.25	.20	.15
.35	Dilkush .....	.25	.20	.15
.25	Dorak .....	.18	.15	.10
.20	Doxa .....	.15	.10	.05
.20	Giran .....	.15	.10	.07
10.00	Grace Mohr	9.00		
.35	Hamadan .....	.25	.20	
.25	Ib-Pall .....	.18	.15	.10
.35	Ismanli .....	.25	.20	.15
.35	Lady Lilford .....	.25	.20	.15
2.00	Mohrson	1.40	1.20	1.00
.20	Mons.Steichen .....	.15	.10	.07
.20	Nazarin .....	.15	.10	.07
25.00	Ormohr	22.50		
.25	Parvar .....	.18	.15	.10
.50	Semele .....	.35	.30	.25
.20	Shiraz .....	.15	.10	.07
.25	Wm. Mohr .....	.18	.15	.10
.20	Zwanenburg .....	.15	.10	.05

ONCOCYCLUS IRISES

RETAIL PRICE			WHOLESALE PRICES		
			1	12	100
2.00	Bismarckiana	.....	1.50	1.25	1.00
3.50	Lorteti	.....	2.50	2.00	
1.00	Susiana	.....	.70	.60	.50

REGELIA IRISES

.75	Arenaria	.....	.50	.40	.30
.50	Hoogiana	.....	.35	.30	.25
1.00	Korolkowi	.....	.70	.60	.50
1.00	Stolonifera	.....	.70	.60	.50

REGELIA-CYCLUS HYBRIDS

1.00	Artemis	.....	.70	.60	.50
.50	Hermione	.....	.35	.30	.25
1.00	Luna	.....	.70	.60	.50
.50	Nemesis	.....	.35	.30	.25
.35	Persian Princess	.....	.25	.20	.15
.35	Saturn	.....	.25	.20	.15
1.00	Thor	.....	.70	.60	.50

SIBERIAN IRIS

2.50	Avocet	.....	1.75	1.50	1.25
.20	Blue Charm	.....	.15	.10	.07
.20	Blue Owl	.....	.15	.10	.07
.20	Blue Ridge	.....	.15	.10	.07
.20	Blue Wings	.....	.15	.10	.07
.25	Bob White	.....	.18	.15	.12
.20	Caesar	.....	.15	.10	.07
.35	Caesar's Brother	.....	.25	.20	.15
.20	Dragonfly	.....	.15	.10	.07
.15	Emperor	.....	.10	.08	.05
.15	George Wallace	.....	.10	.08	.05
.20	Kingfisher Blue	.....	.15	.12	.10
2.50	Lacewing	.....	1.75	1.50	1.25
.20	Llewellyn	.....	.15	.10	.07
2.50	Margaret	.....	1.75	1.50	1.25
1.00	May Morning	.....	.70	.60	.50
.35	Miss Duluth	.....	.25	.20	.15
.15	Nora Distin	.....	.10	.07	.04
1.50	Oberon	.....	1.00	.85	.75
.15	Papillon	.....	.10	.07	.04
.15	Peggy Perry	.....	.10	.07	.04
.15	Periwinkle	.....	.10	.07	.04
.15	Perry's Blue	.....	.10	.07	.04
.35	Red Emperor	.....	.25	.20	.15
.25	Silvertip	.....	.18	.15	.10
.15	Skylark	.....	.10	.07	.04
2.50	Snow Bunting	.....	1.75	1.50	
.50	Snow Crest	.....	.35	.30	.25
2.00	Sumner Sky	.....	1.50	1.25	
.15	Sunnybrook	.....	.10	.07	.04
1.75	Thisbe	.....	1.25	1.00	.85
.25	Turquoise Cup	.....	.18	.15	.12
.25	White Dove	.....	.20	.18	.15
.35	White Way	.....	.25	.20	.18

BULBOUS AND TUBEROUS ROOTED IRIS

RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
1.00	Bucharica .....	.70	.60	.50
.75	Cantab .....	.50	.45	.40
5.00 dz.	King Caesar		3.50 dz.	
1.00	Orchiodes .....	.70	.60	.50
2.00 dz.	Pavonia		1.25 dz.	.09
2.00 dz.	Reticulata		1.25 dz.	.08
2.00 dz.	Tuberosa		1.25 dz.	.08

LOUISIANA BEARDLESS SPECIES

.50	Carolina .....	.35	.30	.25
.50	Choctaw Tribe .....	.35	.30	.25
.50	Chrysophoenicia .....	.35	.30	.25
1.00	Dandywine .....	.70	.60	.50
.75	Elephantina .....	.50	.45	.40
1.00	Encarnado .....	.70	.60	.50
.50	Flexicaulis .....	.35	.30	.25
.75	Fourchiana .....	.50	.45	.40
1.50	Fulva No. 1	1.00	.85	.75
2.50	Fulva No. 2	1.75	1.50	1.25
2.00	Fulva No. 3	1.50	1.25	1.00
1.50	Fulva No. 4	1.00	.85	.75
2.50	Fulva No. 5	1.75	1.50	1.25
1.75	Fulva No. 7	1.25	1.00	.85
.75	Fulva No. 8 .....	.50	.40	.30
3.50	Fulva No. 9	2.50	2.25	2.00
3.50	Fulva No. 10	2.50	2.25	2.00
1.75	Fulva No. 11	1.25	1.00	.85
1.50	Georgia Peach	1.00	.85	.75
1.00	Giganticoerulea .....	.70	.60	.50
1.50	Giganticoerulea No. 4	1.00	.85	.75
2.50	Giganticoerulea Royal	1.75	1.40	1.25
.75	Grapejuice .....	.50	.45	.40
.75	Imperialis .....	.50	.40	.30
.20	Mississippiensis .....	.15	.10	.07
.35	Oenanthea .....	.25	.20	.18
.75	Red Fire .....	.50	.45	.40
.50	Red Louisiana Species .....	.35	.30	.25
.75	Regalis .....	.50	.45	.40
2.00	Rhodantha	1.50	1.25	1.00
.35	Rubicunda .....	.25	.20	.15
.75	Thomasi .....	.50	.45	.40
.50	Vinicolor .....	.35	.30	.25
1.50	Violacea	1.00	.85	.75
.75	Violilutea .....	.50	.45	.40
.75	Viridis .....	.50	.45	.40
.75	Viridivinea .....	.50	.45	.40

OTHER AMERICAN BEARDLESS SPECIES

.50	Cuprea .....	.35	.30	.25
.25	Foliosa .....	.18	.15	.10
.25	Fulva .....	.18	.15	.10
.75	Fulva Special .....	.50	.40	.25
.25	Hexagona .....	.18	.15	.07
1.50	Kimballiae	1.00	.85	.75
.50	Longipetala .....	.35	.30	.25
2.50	Savannarum Alba	1.75	1.50	1.25

RETAIL PRICE			WHOLESALE		PRICES
			1	12	100
.35	Shrevei Alba		.25	.20	.15
1.00	Tenax		.70	.60	.50
2.50	Tenax Alba		1.75	1.50	1.25
.15	Versicolor		.10	.08	.05
.50	Virginica		.35	.30	.25
.75	Yellow Fulva		.50	.40	.30

EUROPEAN AND ASIATIC BEARDLESS SPECIES

1.00	Delavayi		.70	.60	.50
.50	Dichotoma		.35	.25	.15
.25	Ensata		.15	.10	.07
1.00	Foetidissima		.70	.60	.50
.75	Forrestii		.50	.45	.40
.25	Guldenstaedtiana		.18	.15	.10
.50	Hyacinthiana		.35	.30	.25
.35	Kaempferi		.25	.20	.15
.20	Koreana		.15	.10	.05
1.75	Laevigata-Albo-Purpurea		1.25	1.00	.85
.20	Pseudacorus		.15	.10	.07
.50	Pseudacorus Alba		.35	.30	.25
1.00	Pseudacorus Flore Pleno		.70	.60	.50
.35	Pseudacorus Gigantea		.25	.20	.15
.50	Pseudacorus Immaculata		.35	.30	.25
.50	Pseudacorus Sulphurea		.35	.30	.25
.35	Pseudacorus Variegata		.25	.20	.18
1.00	Sintensii		.70	.60	.50
2.00	Wilsoni		1.40	1.20	1.00

BEARDLESS HYBRIDS

.25	A. H. Nicholls		.18	.15	.12
1.00	Appalachee		.70	.60	.50
.35	Autauga		.25	.20	.18
.25	Cacique		.18	.15	.10
1.00	Dark Morass		.70	.60	.50
.35	Dorothy K. Williamson		.25	.20	.15
1.00	Eudora		.70	.60	.50
.20	Fulvala		.15	.10	.07
.75	J. D. Nies		.50	.45	.40
.20	Kermesiana		.15	.10	.07
.50	Laurentian		.35	.30	.25
1.25	Manitou		.90	.80	.65
1.00	Martha Washington		.70	.60	.50
.50	Mary Love		.35	.30	.25
1.00	Mary Morris		.70	.60	.50
1.75	McGregor		1.25	1.00	.85
1.00	Mikkatee		.70	.60	.50
.20	Purpurea		.15	.10	.07
1.25	Rebecca Washington		.90	.80	.65
.50	Red Tile		.35	.30	.25
1.75	Sara Cheek		1.25	1.00	.85
1.00	Sewanee		.70	.60	.50
.25	Stella Main		.18	.15	.10
1.25	Taskona		.90	.80	.65
.75	Wena Goodell		.50	.45	.40
.75	Yellow Fulva		.50	.40	.30

SPURIAS

RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
.50	A. J. Balfour .....	.35	.30	.25
.35	Aurea .....	.25	.20	.15
1.50	Dr. Annie Besant	1.00	.85	.75
1.00	Dorothy Foster .....	.70	.60	.50
1.50	Euphrosyne	1.00	.85	.75
2.50	Fairy Wand	1.75	1.50	1.25
.75	Golden Gate .....	.50	.40	.30
.75	Golden State .....	.50	.40	.30
.35	Gray and Gold .....	.25	.20	.15
.20	Juno .....	.15	.10	.07
.20	Lord Wolseley .....	.15	.10	.07
.25	Monnier .....	.18	.15	.12
.50	Monspur .....	.35	.30	.25
1.75	Mt. Whitney	1.25	1.00	.85
.25	Mrs. A. W. Tait .....	.18	.15	.10
.75	Mrs. H. R. Moore .....	.50	.40	.30
1.00	Nellie Stuart .....	.70	.60	.50
.25	Notha .....	.18	.15	.10
.20	Ochroleuca .....	.15	.10	.07
1.00	Oriole Spuria .....	.70	.60	.50
.50	Shelford Giant .....	.35	.30	.25
.25	Spuria Alba .....	.18	.15	.10
1.00	Sunny Day .....	.70	.60	.50
.35	Super Wolseley .....	.25	.20	.15

WINTER FLOWERING IRIS

1.00	Unguicularis .....	.70	.50	.30
1.00	Stylosa Alba .....	.70	.50	.30

BEAUTIFUL JAPANESE IRIS

.35	Ai-Fukurin .....	.25	.20	.18
.35	Aka-Fukurin .....	.25	.20	.18
.35	Amethyst .....	.25	.20	.18
.35	Aoigata .....	.25	.20	.18
.35	Betty F. Holmes .....	.25	.20	.18
.35	Blue Giant .....	.25	.20	.18
.35	Bobby Sipe .....	.25	.20	.18
.35	Carlton Childs .....	.25	.20	.18
.35	Choseiden .....	.25	.20	.18
.35	Cloud Dress .....	.25	.20	.18
.35	Eleanor Parry .....	.25	.20	.18
.35	Ethel J. Marshall .....	.25	.20	.18
.35	Eumee .....	.25	.20	.18
.35	Gold Bound .....	.25	.20	.18
.35	Grace Sperling .....	.25	.20	.18
.35	Jeanette Parry .....	.25	.20	.18
.35	Kaempferi .....	.25	.20	.18
.35	Kamata .....	.25	.20	.18
.35	Koki - No - Iro .....	.25	.20	.18
.35	Kuro - Kumo .....	.25	.20	.18
.35	La Favorite .....	.25	.20	.18
.35	Lilla Cox .....	.25	.20	.18
.35	Lucie Marshall .....	.25	.20	.18
.35	Mahogany .....	.25	.20	.18
.35	Margaret S. Hendrickson..	.25	.20	.18
.35	Mayo - No - Shiranami ..	.25	.20	.18

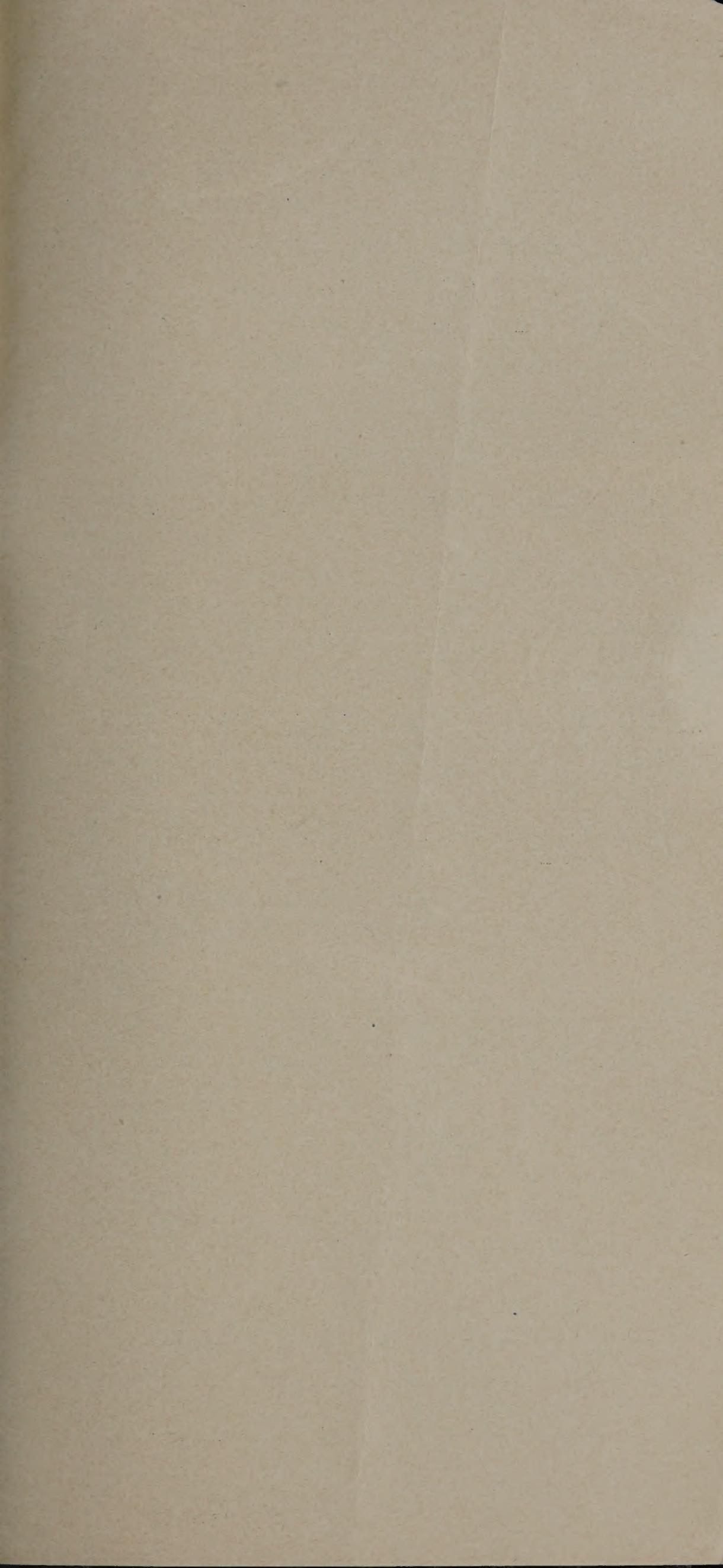
RETAIL PRICE		WHOLESALE PRICES		
		1	12	100
.35	Motonobu .....	.25	.20	.18
.35	Nishiki - Yama .....	.25	.20	.18
.35	Patrocle .....	.25	.20	.18
.35	Pink Progress .....	.25	.20	.18
.35	Pluton .....	.25	.20	.18
.35	Pyramid .....	.25	.20	.18
.35	Sakuragawa .....	.25	.20	.18
.35	Shira - Nami .....	.25	.20	.18
.35	Sky - No - Ryo .....	.25	.20	.18
.35	Subotai .....	.25	.20	.18
.35	Wakamusha .....	.25	.20	.18
.35	Yama - Yama .....	.25	.20	.18
.35	Yurushi - No - Iro .....	.25	.20	.18
.35	Zama - No - Mori .....	.25	.20	.18

RARE NEW AND UNUSUAL JAPANESE IRIS

1.00	Alice Blue .....	.70	.60	.50
1.00	Amphitrite .....	.70	.60	.50
1.00	Aoi - Kurumi .....	.70	.60	.50
1.00	Atlanta .....	.70	.60	.50
1.50	Bangkok	1.00	.85	.75
1.00	Boku - Teki - No - Koe ..	.70	.60	.50
1.00	Celestine .....	.70	.60	.50
1.00	Collingwood .....	.70	.60	.50
1.50	Fukamurasaki	1.00	.85	.75
5.00	Ganymede	3.50	3.00	2.50
1.50	Glory	1.00	.85	.75
5.00	Gosehi - No - Mai	3.50	3.25	3.00
1.50	Gyoku - Horen	1.00	.85	.75
5.00	Helene	3.50	3.00	2.50
2.50	Hinode - Sakura	1.75	1.50	1.25
1.00	Hirado .....	.70	.60	.50
1.50	Kaku - Jaku - Ro	1.00	.85	.75
1.50	Kasumi	1.00	.85	.75
1.00	Kiowa .....	.70	.60	.50
1.50	Kongo - San	1.00	.85	.75
1.00	Kuma - Funjin .....	.70	.60	.50
1.50	La Tosca	1.00	.85	.75
1.50	Nina	1.00	.85	.75
1.50	Osamaru - Miyo	1.00	.85	.75
1.00	Rensofu .....	.70	.60	.50
1.00	Sasa - Nami .....	.70	.60	.50
1.00	Selkirk .....	.70	.60	.50
5.00	Senjo - No - Horu	3.50	3.00	
1.50	Shii - No - Yuki	1.00	.85	.75
1.00	Warei - Hotei .....	.70	.60	.50



*Peonies 25% Discount
from Retail Prices*



BE SURE TO CONSULT THIS LIST BEFORE BUYING. YOU WILL FIND THE QUALITY HIGH AND THE PRICES LOW.

Free Service

Iris has been my life study.

I have grown thousands of varieties and know them all by their first names. I make it my business to keep up to the minute by testing new varieties in my own test gardens, where I always have hundreds of varieties under observation. You may have the benefit of this experience if you wish.

IF YOU ISSUE A CATALOGUE LISTING IRIS, I WILL BE GLAD TO SUGGEST HOW TO IMPROVE THE IRIS LISTING.

Your Iris list would have to be very unusual if I could not improve it 100% and double your Iris sales as a result of this improvement. I render this service annually, without charge, for many of the best organizations. Just send me a copy of your catalogue, and a request for this free service. It has proven highly successful to others and should be equally successful for you.

IF YOU ISSUE A CATALOGUE, BUT DO NOT LIST IRIS, ALLOW ME TO SUGGEST AN IRIS LISTING THAT WILL ENABLE YOU TO PICK UP SOME BUSINESS THAT YOU ARE NOT NOW GETTING. YOU NEED NOT CARRY A STOCK UNLESS YOU WISH, AS I CAN FURNISH THE PLANTS AS REQUIRED TO FILL ALL ORDERS.

INVEST IN THE MODERN IRIS AND WATCH YOUR MONEY GROW

IF YOU DO NOT ISSUE A CATALOGUE, but do a local business and would like to add an unusual collection of Iris that will bring many visitors and many new buyers to your gardens, I will be glad to suggest a collection suitable for your purpose. Such a collection may immediately be made to produce a profit, as I can furnish all plants to fill your orders while your own plants are propagating. The average increase is four each year for each plant. Divided each year, one plant should produce four plants at the end of the first year; these four should each produce 4 or 16 plants at the end of the second year; these 16 plants if divided should produce 64 plants the third year, 256 the fourth year, and 1000 plants in 5 years. Therefore it pays to start with good stock.



ROBERT WAYMAN

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